

M. Aamir Gul Paracha, MBA, BE, PE, PMP, SAP PP, ISO 9000

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- Experienced MBA Engineer, possessing globally recognized certification and affiliations.
- 12+ years of Management Training and Teaching experience for top Pakistani institutions.
- 13+ years international work history in Systems Development, Improvement and Management, for leading large- and mid-sized organizations in fast-paced time-constrained environment.
- Exceptional international educational track record. Scholarships throughout educational career.
- Delivered change and added sustainable value. Multicultural exposure of living and studying with 40+ nationalities. Capable to 'see the big picture' as well as 'get into details'.

Core Knowledge and Skills

- Management Training and Teaching. Operations, Quality and Project Management.
- Continuous Process Improvement. Waste Elimination. Cost reduction. Lead time reduction.
- Leadership. Change Management. Problem solving. Team building.

Globally Recognized Certifications

- **Certified Project Management Professional (PMP)**, Project Management Institute (PMI), USA. - 2009
- **Certified SAP Application Consultant** 'Production Planning', SAP AG, Germany. - 2001
- **Certified ISO 9000 Lead Auditor**, SGS Yarsley Certification Services, SGS, UK. – 1996

International Education

- **MBA (Int'l Business)**, Asian Institute of Technology (AIT), **Thailand** - 1996 (CGPA: 3.6/4.0 – Full Scholarship)
- **BE (Industrial Eng.)**, NED University (NEDUET), **Pakistan** – 1989 (CGPA: 3.8/4.0 – Silver Medal)
- Bachelor of Commerce (**B. Com.**), Karachi University, Pakistan – 1989
- Certified **Supply Chain Professional (CSCP)** Program (4 months), PIM, Pakistan – 2006

Global Affiliations

a) American Society for Quality (**ASQ**), USA; b) Project Management Institute (**PMI**), USA; c) **Mensa** International, UK; d) Pakistan Engineering Council (**PEC**), Pakistan; e) Institute of Industrial Engineers (**IIE**), USA

International Work History

1. **Visiting Faculty**, IBA, IoBM, Bahria University, and PAF KIET, Karachi, 2014 - Present
*Teaching full-time and executive MBA, MS & BBA students. **Subjects:** Operations Management, Project Management, Small Business Management, Principles of Management, Supply Chain Management and Maintenance Management.*
2. **Chief Executive Officer**, Green Everything, 2014 – Present (Dormant)
Green Everything is an end-to-end solution provider focusing on eliminating wastes and reducing cost and lead-time.
3. **Chief Management Counselor**, Pakistan Institute of Management (**PIM**), Pakistan - 2011 - 2014
Deputy Chief Management Counselor, PIM Karachi, Pakistan - 2008 - 2011
Senior Management Counselor, PIM Karachi, Pakistan - 2006 - 2008
*a) Conducted **management training and teaching programs** for working executives of Pakistan in Operations, Quality, Project and Supply Chain Management. b) Trained and taught 2500+ executives for around 85000 hours.*
4. **General Manager Operations**, Ali and Sameer (**A&S**) International, Pakistan 1998 –2005
*a) Introduced **JIT**, increased manufacturing **efficiency by 40%** and decreased **work-in-process by 50%**. b) In 6 years increased **exports by 10x**. c) Implemented and secured ISO 9000, JC Penny and Walmart **certifications**.*
5. **Manager Quality Management**, Asahi-Thai Alloy Company Limited (**ATACO**), **Thailand**, 1996 –1998
6. **Assistant Manager Technical**, Weapons Factory, Pakistan Ordnance Factories (**POFs**), Pakistan, 1990 – 1994

Technical and Management Trainings

SAP PP, Primavera, Microsoft Project, ISO 9000, ISO 22000, SCOR, Training Techniques for Trainers (TTT), and a number of trainings from **AMA (USA), APO (Japan), AIT (Thailand)** and **PIM**.

Research Projects

Two 6 months research projects for a **European** and a **Japanese** auto-sector manufacturers.

Honors and Awards

a) Full merit **scholarships** – MBA, B.E and H.S.C. b) **Silver Medal** (2nd position) in B.E (Industrial Eng.).

Ex-Member BOD and VP of Karachi Pakistan Chapter (KPC) of PMI, USA. **Travel:** USA, UK, Far East and Middle East.